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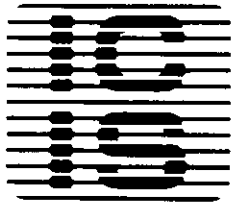
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Twelfth Annual International Conference on Information Systems

December 16 - 18, 1991

New York, New York

CALL FOR PAPERS

The Program Committee of the International Conference on Information Systems (ICIS) invites the submission of papers to the Twelfth Annual International Conference, to be held at the Marriott Marquis Hotel in New York City, December 16-18, 1991. All aspects of theory and research in information systems, as well as innovative methods of teaching information systems, are appropriate for this Conference. The theme for ICIS'91 is "Innovative Research and Practice in Information Systems." In keeping with this theme, of special interest will be papers focusing on:

- Novel theoretical approaches to understanding information systems and their use in organizations.
- Empirical studies that employ innovative data collection or analysis methods (both qualitative and quantitative).
- Emerging and innovative approaches and tools for the management, planning, and implementation of information systems.
- Well described, theoretically interesting experiences with information technology by individuals, groups, organizations, or governments.
- Examples of successful transfer of research results to applications in organizational environments.
- Examples of multi-institutional or multi-disciplinary approaches to understanding information systems issues.
- Descriptions of joint academic-industry research endeavors that are theoretically based and programmatic in nature.
- Research on information systems that accounts for changing organizational forms, such as distributed communications and work arrangements, cross-national mergers and acquisitions, and international competitive markets.
- Cross-cultural or international issues in the management of information systems, particularly those setting new directions for information systems research or practice.
- Reflective essays that question, expand, and/or provide particularly interesting perspectives on information systems research or practice.
- Innovative approaches to educating doctoral students in information systems.
- New and innovative approaches to teaching information systems.

In addition to papers describing original research, the Program Committee is soliciting proposals for panels that examine an innovative, controversial, or otherwise provocative issue of interest to the field. Submitted proposals will be subject to a refereeing process. Panels should not be a collection of unrelated work in progress. The best panels, in our experience, have often been structured as a debate, giving opportunity for audience participation, but the Committee is open to stimu-

lating ideas. The Program Vice-Chair in charge of Panels is willing to work with prospective Panel Chairs in advance of submission to discuss or review panel concepts or the form of the proposal.

A panel proposal should be submitted by the Panel Chairperson, who will be responsible for coordinating the panel. The proposal should briefly summarize the point of the panel and describe how it will be explored in a 90 minute session. It should also include the names and affiliations of two or three panelists (and alternates, if appropriate) who have made a commitment to participate and brief summaries of their positions on the issue. The Program Committee reserves the right to modify panel proposals in order to complement other parts of the Conference program. A short description of accepted panels will be included in the Conference *Proceedings*.

Refereeing and Publication of Accepted Papers

All papers and panel proposals received by the submission deadline will be considered for presentation at the Conference. To ensure acceptance of high-quality papers, each paper submitted will be blind refereed by at least two qualified reviewers. For all submissions, the comments of the referees will be returned to the authors.

The Program Committee will not forward any of the selected papers to journals for consideration for publication. Instead, as part of its feedback to authors of high-quality papers, the Program Committee may recommend selected journals (*MIS Quarterly*, *Management Science*, *Information Systems Research*, and *Communications of the ACM*) to which a revised paper could be submitted by the author(s).

All papers accepted for ICIS will be published in full in the Conference *Proceedings*, copies of which will be provided to all attendees. According to the editorial policies or practices of *MIS Quarterly*, *Management Science*, *Information Systems Research*, and *Communications of the ACM*, publication of a paper in the ICIS *Proceedings* will not bar a revised version of the paper from consideration for publication in these journals. However, a revised version of the paper should not be submitted to these or other journals until after the Conference. Any revised version submitted to a journal should indicate that an earlier version of the paper has been presented at ICIS.

In addition to refereed papers and panel tracks, there will be tracks of invited presentations and tutorials.

Important Dates

Submission Deadline:
Acceptance Notification:
Final Version Due:
Conference:

March 15, 1991 ◀
June 7, 1991
July 29, 1991
December 16-18, 1991

Instructions to Authors

Five paper copies of complete papers or panel proposals must be received no later than March 15, 1991. Diskettes and electronically transmitted papers will not be accepted. The body of the paper, exclusive of references, must not exceed 5000 words. Authors are asked to indicate the exact word count of their paper on the title page. Papers exceeding 5000 words (approximately 25 typewritten, double-spaced pages of 200 words per page), exclusive of references, will not be reviewed but instead will be rejected and returned to the authors. To facilitate the blind refereeing process, the author's name should appear only on a separate title page. The language of the Conference is English.

Papers submitted to ICIS'91 must not be under publication consideration elsewhere. Authors whose papers are selected are expected to register for the Conference and present their papers. Papers not accompanied by the completed and signed submission form will be rejected and returned to the author(s). The author(s) retain copyright ownership of papers published in the ICIS *Proceedings*.

Paper submissions should be sent to the Program Vice-Chair, Paper Track:

► Professor Gerardine DeSanctis
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Five paper copies of panel proposals should be sent to the Program Vice-Chair, Panel Track:

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Questions or other matters relating to the Conference program should be directed to the Program Chair:

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For information on any aspect of the Conference other than program, panel, and paper submissions, contact the Conference Chair:

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