Association for Information Systems AIS Electronic Library (AISeL)

DIGIT 2017 Proceedings

Diffusion Interest Group In Information Technology

12-10-2017

Transforming IS Ideas to IS Innovations -Adaptation Strategies based on a Community Appraisal Perspective

Victoria Reibenspiess German Graduate School Heilbronn, victoria.reibenspiess@ggs.de

Andreas Eckhardt German Graduate School Heilbronn, andreas.eckhardt@ggs.de

Lennart Jaeger German Graduate School Heilbronn, lennart.jaeger@ggs.de

Katharina Drechsler German Graduate School Heilbronn, katharina.drechsler@ggs.de

Follow this and additional works at: http://aisel.aisnet.org/digit2017

Recommended Citation

Reibenspiess, Victoria; Eckhardt, Andreas; Jaeger, Lennart; and Drechsler, Katharina, "Transforming IS Ideas to IS Innovations - Adaptation Strategies based on a Community Appraisal Perspective" (2017). *DIGIT 2017 Proceedings*. 7. http://aisel.aisnet.org/digit2017/7

This material is brought to you by the Diffusion Interest Group In Information Technology at AIS Electronic Library (AISeL). It has been accepted for inclusion in DIGIT 2017 Proceedings by an authorized administrator of AIS Electronic Library (AISeL). For more information, please contact elibrary@aisnet.org.

Transforming IS Ideas to IS Innovations -Adaptation Strategies based on a Community Appraisal Perspective

Research-in-Progress

Victoria Reibenspiess German Graduate School Heilbronn victoria.reibenspiess@ggs.de Andreas Eckhardt German Graduate School Heilbronn andreas.eckhardt@ggs.de

Lennart Jaeger German Graduate School Heilbronn lennart.jaeger@ggs.de Katharina Drechsler German Graduate School Heilbronn katharina.drechsler@ggs.de

Abstract

All digital innovations start with an idea, but little is known about how individuals appraise new IS ideas so that they get turned into digital innovations. As most digital innovations rely on network externalities, meaning the value of a technology is dependent on the number of others using it, individuals often appraise new IS ideas based on their notion of a community perspective. Thus, drawing on coping theory and research into organizational citizenship behavior, we argue that individuals in organizations appraise new IS ideas in addition to how the IS idea is opportune or threatening for them, they also appraise it for others. Following the appraisal, they may select among five different adaptation strategies: champion, disseminate, change, block, disregard, which result in two different outcomes: transforming the IS idea into a new IS innovation, or abandoning the IS idea. To confirm the five strategies, we will conduct a conjoint vignette study in organizations using screen recordings and a survey. Our study contributes to prior literature by explaining individuals' IS idea adaptation as influenced by notions of a community perspective. Moreover, we apply coping in a positive context (i.e., IS innovation), which has seldom been the case in IS research.

Keywords: coping theory, community appraisal, IS innovation, idea adaptation, organizational citizenship behavior